

AGILE TEAMS



WHY OUTSOURCING?

TALENT

Look for the best talent around the world

MOTIVATION

We hire the best engineers, who are passionate about what they do

EFFICIENCY

Get an expert in the field for your project

COST

Improve the cost structure



TALENT

“BY 2020, THERE WILL BE 1.2 MILLION JOB OPENINGS IN COMPUTING THAT REQUIRE AT LEAST A BACHELOR'S DEGREE, ACCORDING TO A RECENT REPORT BY MICROSOFT (MSFT). BUT AT ITS PRESENT PACE, THE UNITED STATES CAN'T PRODUCE EVEN HALF OF THE GRADUATES NEEDED TO FILL THEM”.



MOTIVATION

INCREDIBLY TALENTED ENGINEERS WON'T
WORK FOR BORING PROJECTS IN SILICON
VALLEY

INCREDIBLY TALENTED ENGINEERS WON'T
WORK FOR BORING COMPANIES IN
ARGENTINA!



EFFICIENCY & EFFECTIVENESS

EFFICIENCY

- Getting the maximum with minimum input (objective performance)
- Takes into consideration the present state
- Doing things consistently
- Focuses on the process

EFFECTIVENESS

- Measures if actual output meets desired output
- Takes into consideration the long term strategy
- Having desires or innovative ways of working
- Focuses on the results



COST

THE COST OF LIVING IS MUCH HIGHER IN THE U.S. THAN IN ARGENTINA



RENT PRICES IN NEW YORK

Are 338.07% higher than in Buenos Aires.



GROCERIES PRICES IN NEW YORK

Are 56.59% higher than in Buenos Aires.



RENT PRICES IN SAN FRANCISCO

Are 376.33% higher than in Buenos Aires.



CONSUMER PRICES IN SAN FRANCISCO

Are 102.46% higher than in Buenos Aires.



WHY ARGENTINA?

CULTURE

GROWTH

TIME ZONE



CULTURE



CURRENTLY KNOWN AS THE CAPITAL OF OUTSOURCING IN LATAM

85% of the country's population is of European descent with strong immigration from Italy, Spain, France, Russia, Germany, Hungary, Poland, Israel, etc.



THE COUNTRY HAS THE BEST KNOWLEDGE OF ENGLISH IN THE REGION

Is comparatively high on the global level as well.



PUBLIC AND GLOBAL STARTUPS

OLX, MercadoLibre, Despegar, Globant,

Local Business

Incubators: NXTLabs, Palermo Valley, Wayra.



6000M OF EXPORT SERVICES, THE MOST OF LATIN AMERICA

The second one is Colombia, that exports services for US\$ 1200M, followed by Chile that exports US\$ 800M.



GROWTH

EVERY YEAR THE NUMBER OF REGISTERED PARTICIPANTS IN TECHNOLOGY CAREERS GROWS WELL BEYOND OTHERS.

Student retention is improving year after year. The software industry is growing faster than any other in the country.



TIME ZONE



-4hr

SAN FRANCISCO



BUENOS AIRES



+4hr

LONDON

TRIANGLE BETWEEN SAN FRANCISCO,
BUENOS AIRES AND LONDON



WHY FDV?

10 YEARS of experience with

GLOBAL CLIENTS

90 PROFESSIONALS in Buenos Aires

ESTABLISHED TEAM in the U.S. since
2013



OUTREACH

New York City | Office

+1 347 687 3612

Latam | Argentina

+ 54 11 5239 9899

Send us an email for inquiries
communications@fdvsolutions.com



JAVIER BRUGUES
BUSINESS DEVELOPER



MATÍAS GOROSTEGUI
SOLUTIONS ARCHITECT



NICOLÁS TANOS
BUSINESS DEVELOPER



MARIANO STAMPELLA
CEO



JUAN M. ALVAREZ
CTO



FRANCISCO RONCONI
CFO



ANDRÉS VIOR
COO